

Message Text

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PAGE 01 BONN 07943 01 OF 05 281007Z
ACTION EUR-12

INFO OCT-01 ISO-00 MMO-01 SIG-03 CIAE-00 DODE-00 PM-05
H-01 INR-10 L-03 NSAE-00 NSC-05 PA-01 SP-02
SS-15 ICA-11 PER-01 CA-01 A-01 FBO-02 ABF-01
FSI-04 OC-06 OMB-01 EB-08 COME-00 VO-05 SCS-06
SY-05 OES-07 TRSE-00 NRC-05 FAA-00 DOTE-00 CTME-00
/123 W

-----085418 281222Z /10

R 280843Z APR 78
FM AMEMBASSY BONN
TO SECSTATE WASHDC 8105
INFO AMCONSUL BREMEN
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH
AMCONSUL STUTTGART
USMISSION USBERLIN

C O N F I D E N T I A L SECTION 01 OF 05 BONN 07943

LENGTH AND COMPLEXITY OF THIS MESSAGE REQUIRES THAT IT
BE TRANSMITTED IN FIVE SEPARATE PARTS. THIS IS PART 2.
COMPLEMENT, ARE CONSIDERED ABSOLUTELY ESSENTIAL FOR THE
MISSION AND EUROPEAN POSTS. THE RCO, IN FACT, IS SORELY
UNDERSTAFFED FOR ITS EUROPEAN AND AFRICAN RESPONSIBI-
LITIES. THESE OPERATIONS ARE NOT READILY SUSCEPTIBLE TO
TDY FROM THE DEPARTMENT.

AMERICAN STAFF FSL

BONN AUTOMATED 13 - 1
EXCHANGE (BAX)

REGIONAL MEDICAL 1 - 2
OFFICE (RMO)
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PAGE 02 BONN 07943 01 OF 05 281007Z

REGIONAL COMMUNICA- 19 - 3
TIONS OFFICE (RCO)

REGIONAL POUCH 8 - 1
OFFICE (RPO)

REGIONAL COURIER - 1 1
(POST COMPLEMENT)

REGIONAL SUPERVISORY 9 3 -
SEC. OFFICE (RSSO)

TOTAL ADMIN REG. POSITIONS 50 4 8

THE POST COMPLEMENT COULD NOT ABSORB FURTHER REDUCTIONS AND STILL CARRY OUT ITS MISSION, THEREFORE, OTHER PERSONNEL (WASHINGTON COMPLEMENT) WOULD BE REQUIRED TO BE REDUCED BY 8 AMERICAN POSITIONS. THIS WOULD BE ACCOMPLISHED BY REDUCING 8 DIPLOMATIC COURIER POSITIONS AND REPROGRAMMING THE SERVICE TO DEPARTMENT TDY COURIER PERSONNEL OR BY REDUCTION OF FREQUENCY OF COURIER SERVICE BY 20 PERCENT IF REPROGRAMMING IS NOT POSSIBLE. DIPLOMATIC POUCH SERVICE WOULD BE AT AN ABSOLUTE MINIMUM TO MEET POSTS' SUBSTANTIVE AND ADMINISTRATIVE REQUIREMENTS. THE REMAINING OTHER STAFF WOULD TOTAL 34 OFFICERS AND 25 FSLs. 8 OFFICER POSITIONS WOULD BE ABOLISHED.

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PAGE 01 BONN 07943 02 OF 05 280915Z
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INFO OCT-01 ISO-00 MMO-01 SIG-03 CIAE-00 DODE-00 PM-05
H-01 INR-10 L-03 NSAE-00 NSC-05 PA-01 SP-02
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/123 W

-----084784 281222Z /10

R 280843Z APR 78
FM AMEMBASSY BONN
TO SECSTATE WASHDC 8106
INFO AMCONSUL BREMEN
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH
AMCONSUL STUTTGART
USMISSION USBERLIN

C O N F I D E N T I A L SECTION 02 OF 05 BONN 07943

OFFICER STAFF AMER. FSL TOTAL

TOTAL GERMANY 22 3 25 67& 92
NET REDUCTION

TOTAL REDUCTIONS - - 27 59& 86
REQUIRED

&EXCESS 8 FSLs EXCHANGED FOR 2 AMERICAN POSITIONS AT
APPROVED RATIO 4:1.

(4) RESOURCE REQUIREMENTS
THIS FY1980
PACKAGE CUMULA-
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PAGE 02 BONN 07943 02 OF 05 280915Z

FY78 FY79 ONLY TIVE

OFFICER	239	239	217	217
STAFF	35	35	32	32
FSLs	589	587	520	520
TOTALS&	863	861	769	769

& INCLUDES 42 STATE OFFICER POSITIONS SUBJECT TO MODE BUT
CHARGED TO WASHINGTON COMPLEMENT (1 JOT, 4 POLADS, 1 FSI,
AND 36 COURIERS), AND 25 FSL PERSONNEL CHARGED TO BERLIN
DM OCCUPATION COST BUDGET.

(5) IMPACT ON CURRENT US POLICY GOALS, OBJECTIVES
AND ESSENTIAL ACTIVITIES.

THE CLOSING OF THE THREE POSTS IN ORDER TO OPERATE AT 90
PERCENT OF OUR CURRENT LEVEL OF RESOURCES WOULD HAVE AN
ADVERSE IMPACT ON OBJECTIVES A, B, D AND E. THE POLI-
TICAL, ECONOMIC, AND SOCIAL STRUCTURE OF GERMANY IS
HIGHLY DECENTRALIZED TO STATE LEVELS LARGELY ALONG THE
LINES OF COVERAGE BY OUR PRESENT CONSULAR DISTRICTS.
CONSOLIDATION OF RESPONSIBILITIES AND RESOURCES WOULD
STRETCH THIN OUR ABILITY TO MATCH OUR REMAINING
RESOURCES TO OVERALL GOALS AND RESPONSIBILITIES.

THERE WOULD BE MAJOR CONCERN AT FEDERAL AND STATE LEVELS
CONCERNING AMERICAN COMMITMENT IN GERMANY AS EVIDENCED
BY OUR INFRASTRUCTURE OF CONSTITUENT POSTS.

POLITICAL REPORTING, BIOGRAPHIC WORK, AND REPRESENTATION
IN THE AFFECTED CONSULAR DISTRICTS WOULD SUFFER SEVERELY

AS THESE RESPONSIBILITIES NOW ARE HANDLED LARGELY BY
PRINCIPAL OFFICERS. AMERICAN POLITICAL POSITIONS AT
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PAGE 03 BONN 07943 02 OF 05 280915Z

CONSULATES GENERAL WERE ABOLISHED BY PREVIOUS CUTS AND
THE BONN POLITICAL SECTION REDUCED TO THE BAREST MINIMUM
LEVEL FOR FEDERAL, LAND (STATE), AND WEST BERLIN REPORT-
ING. THE EMBASSY ALREADY IS CONCERNED ABOUT OUR GROWING
DIFFICULTY IN ESTABLISHING SUFFICIENT CONTACT WITH THE
"SUCCESSOR GENERATION" IN THE FRG. OUR NUMBERS DO NOT
STRETCH TO COVER THIS IMPORTANT GROUP ADEQUATELY. THIS
PROBLEM IS PARTICULARLY ACUTE IN THE STATE CAPITALS AND
WOULD BE EXACERBATED WITH THE CLOSING OF THE THREE
CONSULATES GENERAL.

THE PRESENT STRUCTURE OF THE COMMERCIAL FUNCTION IN
GERMANY IS IDEAL FOR THE DECENTRALIZED ECONOMY OF THIS
COUNTRY. THE FURTHER CONSOLIDATED ECONOMIC/COMMERCIAL
ACTIVITIES, AS DESCRIBED IN PARA (3) ABOVE, WOULD
ADVERSELY AFFECT ECONOMIC REPORTING AND COMMERCIAL
ACTIVITIES IN SUPPORT OF OBJECTIVES B, D AND F. THE
ECON/COML FUNCTIONS OF THE CONSULATES GENERAL PRIMARILY
ARE COMMERCIAL. THERE PRESENTLY ARE 20 AMERICANS AND 48
FSL EMPLOYEES FOR A TOTAL OF 68 EMPLOYEES WHOSE FUNCTION IS
COMMERCIAL. THE CLOSURE OF THE THREE CONSULATES GENERAL
WOULD CUT 18 POSITIONS OR APPROXIMATELY 25 PERCENT OF
THE COMMERCIAL SECTION'S PRESENT RESOURCES. THE MISSION
WOULD NOT MAINTAIN THE SAME QUALITY AND QUANTITY OF
INITIATIVE AND REACTIVE OPERATION; HOWEVER, IT COULD
KEEP THE PRESENT LEVEL OF INITIATIVE ACTIVITY SUCH AS
SPRECHTAGE (TRADE PROMOTION DAYS), KEY PROSPECT CALLS IN
SUPPORT OF PROMOTIONAL EVENTS, FOREIGN BUYERS PROGRAM,
BIOS, ETC. ON A GERMANY-WIDE BASIS FROM THE MORE CEN-
TRALIZED POINT. THE CENTRALIZATION OF REACTIVE SERVICES
WOULD BE HIGHLY INCONVENIENT FOR GERMAN AND AMERICAN
BUSINESSMEN WHO PREVIOUSLY CALLED ON THE CONSTITUENT
POSTS FOR ASSISTANCE AND WOULD HAVE TO BE REFERRED TO
BONN.

CONSULAR SERVICES WOULD BE LESS RESPONSIVE TO AMERICAN
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PAGE 04 BONN 07943 02 OF 05 280915Z

CONFIDENTIAL

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PAGE 01 BONN 07943 03 OF 05 281031Z
ACTION EUR-12

INFO OCT-01 ISO-00 MMO-01 SIG-03 CIAE-00 DODE-00 PM-05
H-01 INR-10 L-03 NSAE-00 NSC-05 PA-01 SP-02
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FSI-04 OC-06 OMB-01 EB-08 COME-00 VO-05 SCS-06
SY-05 OES-07 NRC-05 TRSE-00 FAA-00 DOTE-00 CTME-00
/123 W

-----086018 281223Z /11

R 280843Z APR 78
FM AMEMBASSY BONN
TO SECSTATE WASHDC 8107
INFO AMCONSUL BREMEN
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH
AMCONSUL STUTTGART
USMISSION USBERLIN

C O N F I D E N T I A L SECTION 03 OF 05 BONN 07943

CITIZENS, AND FOREIGN TOURISTS AND BUSINESSMEN DESIRING
TO TRAVEL TO THE U.S. WORKLOADS AND TRAVEL OF THE
REMAINING POSTS WOULD INCREASE DRAMATICALLY.

THE LOSS OF ACCOMMODATIONS AND ADMINISTRATIVE SUPPORT TO
OTHER AGENCIES AT THE CLOSED POSTS WOULD CAUSE FINANCIAL
AND CONVENIENCE HARDSHIPS. ADMINISTRATIVE SUPPORT TO THE
REMAINING MISSION WOULD NOT BE MATERIALLY AFFECTED. A
DEPARTMENT TDY COMMUNICATOR WOULD BE REQUIRED TO COVER
VACANCIES AT CONSTITUENT POSTS THE SUMMER MONTHS. BONN
COMMCENTER OVERTIME WOULD INCREASE 3/4 PERSON-YEAR.

THE REPROGRAMMING OF SERVICES OF EIGHT COURIER POSITIONS
TO THE DEPARTMENT WOULD DRAMATICALLY INCREASE TRANS-
PORTATION AND PER DIEM COSTS IF PRESENT LEVEL OF SERVICE
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PAGE 02 BONN 07943 03 OF 05 281031Z

WERE TO BE MAINTAINED. THE REDUCTION OF COURIER SERVICE

FREQUENCY BY 20 PERCENT WOULD CAUSE SERIOUS SUBSTANTIVE
AND ADMINISTRATIVE HARDSHIPS TO POSTS IN EUROPE AND
AFRICA.

3) ZBB-3

(1) DECISIONS UNIT NAME: FEDERAL REPUBLIC OF
GERMANY AND WEST BERLIN

(2) PACKAGE 2 OF 4

(3) ACTIVITY DESCRIPTION

THIS PACKAGE ADDRESSES THE OPERATIONAL LEVEL OF THE
MISSION FOR A CUMULATIVE TOTAL OF 95 PERCENT OF ITS
CURRENT LEVEL POSITIONS. A 5 PERCENT ADDITION EQUALS
43 POSITIONS (14 AMERICAN AND 29 FSL) OR 13 AMERICAN AND
30 FSLs ADJUSTED. THE EMBASSY WOULD BE REQUIRED TO CLOSE
CONSULATES GENERAL BREMEN AND DUESSELDORF, REPROGRAMMINQ
CONSULAR DISTRICTS AND RESPONSIBILITIES TO
CONSULATE GENERAL HAMBURG AND AMERICAN EMBASSV BONN
RESPECTIVELY.

POSITIONS ABOLISHED	OFFICER	STAFF	FSL
BREMEN	3	1	18
DUSSELDORF	8	1	32
TOTAL	11	2	50

POSITIONS REPROGRAMMED			
HAMBURG CONSULAR	-	-	2
BONN CONSULAR	2	-	6
BONN ECON/CML	2	-	5
SUB-TOTAL	4	-	13

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PAGE 03 BONN 07943 03 OF 05 281031Z

TOTAL POST COMPLEMENT	7	2	37
NET REDUCTION			
TOTAL OTHER REDUCTION	3	-	-

TOTAL GERMANY NET REDUCTION	10	2	37
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AM	FSL	TOTAL
TOTAL GERMANY ADDITIONS	12	37& 49

TOTAL AUTHORIZED ADDITIONS	14	29& 43
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&8 EXCESS FSLs EXCHANGED FOR 2 AMERICAN POSITIONS AT
APPROVED RATIO 4:L.

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PAGE 01 BONN 07943 04 OF 05 280920Z
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SY-05 OES-07 NRC-05 TRSE-00 FAA-00 DOTE-00 CTME-00
/123 W

-----084861 281225Z /11

R 280843Z APR 78
FM AMEMBASSY BONN
TO SECSTATE WASHDC 8108
INFO AMCONSUL BREMEN
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH
AMCONSUL STUTTGART
USMISSION USBERLIN

C O N F I D E N T I A L SECTION 04 OF 05 BONN 07943

AT THIS LEVEL POL REPORTING AND REPRESENTATION WOULD BE
IMPROVED OVER PACKAGE I BY RETENTION OF CONSULATE GENERAL
STUTTGART. ECONOMIC COMMERCIAL ACTIVITIES WOULD BE EN-
HANCED AND TRADE PROMOTION ACTIVITIES RESTORED IN THE
STUTTGART DISTRICT. HOWEVER, TRANSFERS OF ECON/CML PER-
SONNEL FROM REMAINING CONSULATES GENERAL STILL WOULD BE
NECESSARY. CONSULATES GENERAL FRANKFURT AND MUNICH WOULD
BE RELIEVED OF THE STRAIN OF ASSUMING THE HEAVY CONSULAR
AND ECON/CML WORKLOADS OF THE STUTTGART DISTRICT. THE
RESTORATION OF BONN ADMINISTRATION POSITIONS WOULD
ALLOW FULL SUPPORT TO THE 52 AGENCIES AND SUB-AGENCIES.

(4) RESOURCE THIS PACK- FY80
REQUIREMENTS FY 78 FY 79 AGE ONLY CUMUL.
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PAGE 02 BONN 07943 04 OF 05 280920Z

OFFICERS	239	239	12	229
STAFF	35	35	1	33
FSL	589	587	30	550
TOTALS	863	861	43	812

(5) IMPACT ON CURRENT U.S. POLICY GOALS, OBJECTIVES
AND ESSENTIAL ACTIVITIES.

THERE WOULD CONTINUE TO BE A SHORTFALL IN POLITICAL
REPORTING AND REPRESENTATION, IN TRADE PROMOTION, AND
CONSULAR SERVICES TO AMERICAN CITIZENS AND FOREIGN
NATIONALITIES. ADMINISTRATIVE SERVICES TO OTHER AGENCIES
AT THE TWO CLOSED POSTS WOULD REMAIN A PROBLEM TO THOSE
AGENCIES. THERE WOULD BE A NEGATIVE IMPACT TO SERVICED
POSTS DUE TO 8 PERCENT DECREASE IN COURIER SERVICES.

4) ZBB-3

(1) DECISION UNIT NAME: FEDERAL REPUBLIC OF
GERMANY AND WEST BERLIN.

(2) PACKAGE 3 OF 4

(3) ACTIVITY DESCRIPTION

THIS PACKAGE ADDRESSES THE OPERATIONAL LEVEL OF THE
MISSION FOR A CUMULATIVE TOTAL OF 100 PERCENT OF ITS
CURRENT LEVEL OF POSITIONS. ALL ACTIVITIES OF THE
MISSION WOULD BE CONTINUED IN SUPPORT OF THE AGREED
EIGHT MAJOR POLICY GOALS AND OBJECTIVES. NO REPROGRAMM-
ING OF POSITIONS WOULD BE CONTEMPLATED.

(4) RESOURCE THIS PACK- FY1980
REQUIREMENTS FY 78 FY 79 AGE ONLY CUMUL.
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PAGE 03 BONN 07943 04 OF 05 280920Z

OFFICERS	239	239	10	239
STAFF	35	35	2	35
FSL	589	587	37	587
TOTALS	863	861	49	861

(5) IMPACT ON CURRENT U.S. POLICY GOALS, OBJECTIVES
AND ESSENTIAL ACTIVITIES.

ALL ACTIVITIES WOULD BE OPERATED AT THE CURRENT LEVEL;
HOWEVER, POLITICAL AND SCIENCE AFFAIRS AND AMERICAN
SECRETARIAL RESOURCES HAVE BEEN STRETCHED TOO THIN
THROUGH PREVIOUS CUTS.

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PAGE 01 BONN 07943 05 OF 05 280929Z
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H-01 INR-10 L-03 NSAE-00 NSC-05 PA-01 SP-02
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SY-05 OES-07 NRC-05 TRSE-00 FAA-00 DOTE-00 CTME-00
/123 W

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R 280843Z APR 78
FM AMEMBASSY BONN
TO SECSTATE WASHDC 8109
INFO AMCONSUL BREMEN
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL HAMBURG
AMCONSUL MUNICH
AMCONSUL STUTTGART
USMISSION USBERLIN

C O N F I D E N T I A L SECTION 05 OF 05 BONN 07943

5) ZBB-3

- (1) DECISION UNIT NAME: FEDERAL REPUBLIC OF GERMANY AND WEST BERLIN.
- (2) PACKAGE 4 OF 4.
- (3) ACTIVITY DESCRIPTION.

THREE OFFICER AND TWO AMERICAN SECRETARIAL POSITIONS
SHOULD BE RESTORED TO ENABLE THE MISSION TO BETTER PURSUE
OBJECTIVES B, D, F, G AND H.

THE EMBASSY POLITICAL SECTION NEEDS THREE ADDITIONAL
POSITIONS:

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PAGE 02 BONN 07943 05 OF 05 280929Z

--TO IMPROVE OUR COVERAGE OF THE EXPANDING FOREIGN POLICY OF THE FRG, ONE ADDITIONAL OFFICER, FSO-5. WE ARE WORKING WITH FEWER RESOURCES THAN WE WERE WORKING WITH 10 YEARS AGO, WHEN THE FRG WAS UNREPRESENTED IN THE COMMUNIST WORLD (OUTSIDE OF MOSCOW), HAD SEVERELY CURTAILED RELATIONS WITH THE THIRD WORLD, WAS NOT A MEMBER OF THE UN (MUCH LESS THE SECURITY COUNCIL), AND WAS GENERALLY NOT INVOLVED OUTSIDE OF EUROPE. MOREOVER THE EC HAD THEN NOT YET EMBARKED ON POLITICAL CONSULTATIONS AND COORDINATION, IN WHICH THE FRG IS FULLY INVOLVED AND ON WHICH IT BRIEFS US VERY HELPFULLY. ONE OFFICER, WITH THE PART-TIME ASSISTANCE OF A ROTATIONAL JUNIOR OFFICER TRAINEE, NOW COVERS ALL THIS ACTIVITY. HE ALONE CANNOT SATISFY THE U.S. GOVERNMENT'S INTEREST IN THE FRG'S ACTIVITIES.

--TO MAINTAIN CONTACT WITH, AND REPORT ON, THE GERMAN LABOR AND SOCIAL DEVELOPMENTS, AN ASSISTANT LABOR ATTACHE, FSO-4. SIX OF THE SEVEN GOVERNMENT POLICY OBJECTIVES FOR 1977/80 INVOLVE LABOR AND SOCIAL REFORMS. IN RECENT YEARS, THE INTERNATIONAL ROLE PLAYED BY GERMAN LABOR POLICIES ON LABOR MANAGEMENT CO-DETERMINATION, PROFIT SHARING LEGISLATION, EMPLOYMENT AND TRAINING, FOREIGN WORKERS, AND SOCIAL SECURITY MORE AND MORE AFFECT U.S. BILATERAL AND MULTILATERAL RELATIONS. IN ADDITION, THE GERMAN TRADE UNION MOVEMENT HAS BECOME INCREASINGLY IMPORTANT. GERMANS NOW LEAD THE INTERNA-

TIONAL CONFEDERATION OF FREE TRADE UNIONS, THE EUROPEAN CONFEDERATION OF LABOR AS WELL AS THE 15 OR 16 INTERNATIONAL SECRETARIATS. A NEW GENERATION OF TRADE UNION LEADERS IS RISING WITH WHICH IT IS ALSO ESSENTIAL TO HAVE CONTACT, REQUIRING MORE TIME THAN A SINGLE OFFICER

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PAGE 03 BONN 07943 05 OF 05 280929Z

CAN MAKE AVAILABLE.

--TO FULFILL OUR RESPONSIBILITIES ON BERLIN, AN ADDITIONAL SECRETARY, FSS-7. BECAUSE OF A REDUCTION IN STAFF SEVERAL YEARS AGO WHEN IT WAS THOUGHT THAT THE QUADRIPARTITE AGREEMENT WOULD REDUCE OUR BERLIN-RELATED WORK, THE TWO OFFICERS IN THE BERLIN UNIT NOW SHARE A SECRETARY WITH THE EXTERNAL UNIT. BERLIN PROBLEMS AND BONN GROUP REPORTING REQUIREMENTS HAVE MEANWHILE GROWN TREMENDOUSLY, AND THE EXTRA LOAD IS BORNE MAINLY BY THE SECRETARY TO THE DEPUTY CHIEF OF THE SECTION. HER OVERTIME--MOSTLY BERLIN RELATED--HAS AVERAGED 50 HOURS A MONTH FOR MOST OF THE PAST YEAR. SUCH A SCHEDULE DEBILITATES LONG-TERM EFFICIENCY AND IS EXPENSIVE. OTHER

SECRETARIES HAVE HAD TO HELP OUT, REDUCING THE OVERALL EFFICIENCY OF THE SECTION AND, IN TURN, CREATING OTHER BACKLOG AND OVERTIME PROBLEMS. THE EXPANDING WORKLOAD OF BOTH UNITS (BERLIN AND EXTERNAL AFFAIRS) JUSTIFIES ONE SECRETARY FOR EACH, ESPECIALLY AS IT SEEMS CLEAR THAT BERLIN-RELATED WORK WILL EXPAND, AS WILL THE GERMAN INTERNATIONAL ROLE.

THE EMBASSY ECONOMIC/COMMERCIAL SECTION NEEDS ONE ADDITIONAL OFFICER. WE EXPECT THE FOCUS OF FOREIGN POLICY TO MOVE AT AN INCREASINGLY FAST RATE INTO SOME OF THE NEW FUNCTIONAL AREAS SUCH AS ENVIRONMENT, SCIENCE AND TECHNOLOGY, ENERGY, OCEAN AFFAIRS, NARCOTICS AND POPULATION AND RESOURCE DIPLOMACY---NUCLEAR PROLIFERATION WILL REMAIN AN AREA OF SPECIAL CONCERN. THIS IS ESPECIALLY TRUE IN THE FEDERAL REPUBLIC. THE FRG PLAYS A LEADING ROLE IN DEVELOPMENT AND EXPORT OF HIGH TECHNOLOGY PRODUCTS; IT HAS TAKEN AN ACTIVE ROLE IN SPACE AND AERONAUTIC DEVELOPMENTS; IT MAINTAINS AN ACTIVE PROGRAM FOR PROTECTION OF THE ENVIRONMENT; AND IT IS A MAJOR EXPORTER OF NUCLEAR TECHNOLOGY AND A KEY PARTICIPANT IN INTERNATIONAL FORA FOR THE DISCUSSION OF NONPROLIFERATION.

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PAGE 04 BONN 07943 05 OF 05 280929Z

TION. IT IS SAFE TO SAY THAT THE FRG, IN THE FIELDS OF

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
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Copy: SINGLE
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Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Executive Order: X2
Errors: N/A
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3006089
Secure: OPEN
Status: NATIVE
Subject: FY 1980 GOALS/OBJECTIVES AND RESOURCE MANAGEMENT (GORM) PROCESS
TAGS: AMGT, OGEN, AFSP, GE, WB
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/68a561b2-c288-dd11-92da-001cc4696bcc
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